

Message Text

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PAGE 01 STATE 098819
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XMB

DRAFTED BY EXIM: R J ALBRIGHT
APPROVED BY EUR/WE - EDWARD M. ROWELL
EXIM: E J O'CONNOR
EB/IFD/ODF:TPARKER

-----060918 181758Z /41

P 181628Z APR 78
FM SECSTATE WASHDC
TO AMEMBASSY LISBON PRIORITY
INFO AMEMBASSY MADRID PRIORITY

UNCLAS STATE 098819

E.O. 11652:N/A

TAGS:EGEN

SUBJECT: VISIT BY EXIMBANK VICE PRESIDENT RAYMOND J.
ALBRIGHT

1. EXIMBANK VICE PRESIDENT RAYMOND J. ALBRIGHT WOULD LIKE
TO MEET WITH APPROPRIATE PORTUGUESE GOVERNMENT, BANK AND
BUSINESS REPRESENTATIVES DURING VISIT TO LISBON ON APRIL
28-29 FOLLOWING VISIT TO MADRID APRIL 22-27. IF EMBASSY
BELIEVES APPROPRIATE ARRANGEMENTS CAN BE MADE, EXIMBANK
WOULD APPRECIATE EMBASSY ASSISTANCE WITH APPOINTMENTS.
IF EMBASSY BELIEVES VISIT TIMING IS DIFFICULT PLEASE
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ADVISE ALBRIGHT IN WASHINGTON BY APRIL 19 OR IN MADRID.

2. EXIMBANK PROPOSES FOLLOWING MEETINGS AS PART OF ON-
GOING BANK EFFORT TO MAINTAIN UNDERSTANDING OF (A) ECON-
OMIC DEVELOPMENTS IN PORTUGAL, (B) PORTUGUESE PLANNING
AND DECISION PROCESS FOR INVESTMENT PROJECTS DESIRING
FOREIGN EXPORT CREDIT, AND (C) PLANS OF PORTUGUESE BANKS
AND BUYERS WHO ARE USERS OR POTENTIAL USERS OF EXIMBANK
PROGRAMS. EMBASSY SUGGESTIONS WELCOME.

(INDICATES ALBRIGHT MET ON LAST VISIT IN JUNE 1976)
FINANCE MINISTER DR. VICTOR CONSTANCIO
BANK OF PORTUGAL GOVERNOR DR. SILVA LOPES

DIRECTOR FOREIGN INVESTMENT INSTITUTE, SR. ALEXANDRE
VAZ PINTO
DIRECTOR, CIA PORTUGUESA DE ELECTRICIDADE (CPE)
ENG. IVO GONCALVES
EXECUTIVE DIRECTOR, BANCO PORTUGUES DO ATLANTICO, DR.
RAUL CAPELA
CHAIRMAN OF EXECUTIVE BOARD, CONFEDERACAO DA INDUSTRIA.

GIVEN THE LIMITED TIME, PERHAPS A GROUP MEETING COULD
BE ARRANGED AT LUNCHEON OR EVENING RECEPTION WITH SEVERAL
BANKERS FROM DIFFERENT BANKS, LEAVING TIME FOR INDIVIDUAL
APPOINTMENTS FROM AMONG THE OTHERS SUGGESTED. ALSO IF
OFFICIAL MEETINGS CAN BE ARRANGED SATURDAY MORNING THAT
MAY ASSIST SCHEDULING.

3. PROPOSED ALBRIGHT TRAVEL PLAN IS:
4/27 ARRIVE LISBON 1715 VIA IBERIA 71 FROM MADRID.
4/29 DEPART LISBON 1410 VIA TWA 901 FOR KENNEDY.

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EMBASSY IS REQUESTED TO RESERVE SINGLE WITH BATH FOR
NIGHTS OF APRIL 27 AND 28. EMBASSY ASSISTANCE
APPRECIATED. CHRISTOPHER

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